Contents of Volume 7, 1995

Number 1 January–March

A preliminary examination of organizational and other factors affecting performance in new ventures: the view of venture capitalists 1
David M. Flynn

Small technical consultancies and their client customers: an analysis in North East England 21
Dylan Jones-Evans and David A. Kirby

Culture, structure and regional levels of entrepreneurship 41
Per Davidsson

New public infrastructures for small firm industrial modernization in the USA 63
Philip Shapira, J. David Roessner and Richard Barke

Angels: personal investors in the venture capital market 85
John Freear, Jeffrey E. Sohl and William E. Wetzel, Jr.

Number 2 April–June

An empirical test of a decision theory model for entrepreneurial acts 95
Charles A. Campbell

The pillar of the community: back to entrepreneurial basics? 105
Inger Boyett and Don Finlay

New venture competitive strategies and their relation to growth 119
Tone A. Ostgaard and Sue Birley

The Small Business Development Center programme in the USA: a statistical analysis of its impact on economic development 143
James J. Chrisman and Frances Katrishen

Territorial dynamic, innovative milieus and regional policy 157
Denis Maillat

Small firms' 'distinctive capabilities' and the socio-economic milieu: findings from case studies in Le Choletais (France) and the East Midlands (UK) 167
Irene Hardill, Denise Fletcher and Solange Montagné-Villette

Announcements 187

Number 3 July–September

Editorial: Entrepreneurial networking in the Scandinavian context – theoretical and empirical positioning 189
Bengt Johannisson

Processes and structures of networks: reflections on methodology 193
Mette Mønsted

Paradigms and entrepreneurial networks – some methodological challenges 215
Bengt Johannisson

Four types of innovators: a conceptual and empirical study of new, technology-based companies as innovators 233
Erkko Autio

Interactive strategies in supply chains – a double-edged portfolio approach to small- and medium-sized subcontractors' position analyses 249
Per Blenker and Poul Rind Christensen

Small business networks and local ties in Turkey 265
Gül Berna Özcan

Announcements 285

Number 4 October–December

Industrial dynamics and territorial space 287
C. Courlet and B. Soulage

Public capital and convergence in the Spanish regions 309
Matilde Mas, Joaquín Maudos, Francisco Pèrez and Ezequiel Uriel

Product design strategies amongst small- and medium-sized manufacturing firms: implications for export planning and regional economic development 329
Alan D. MacPherson

Predicting firm success from task motivation and attributional style: a longitudinal study 349
Renato R. Bellu and Herbert Sherman

Family background and gender: implications for interest in small firm ownership 365
Charles H. Matthews and Steven B. Moser

Author index 379